



# BMC Story



## Our history

**2013** BMC has been established in Delta, Egypt by a professional team who has different experiences to deliver high quality and services

**2016** BMC expanded to cover North Egypt (Alex. Branch) and it became now one of the customer's first choices there and has several projects in that area

**2017** BMC started to be an exclusive distributor to some agencies



**2020** BMC covered all over egypt and expanded to be almost 100 employees

**2022** Exceeded our total annual sales in egypt to be above 100 Million Egyptian Pound

**2023** BMC established a new line for medic constructions and total turn key solutions. Some projects have recently been signed and it is under processing



# BMC Board of Directors



**Eng. Basem Hegazy**  
BMC Chairman



**Eng. Mohamed Diab**  
BMC General Manager



**Eng. Mohamed Mohsen**  
BMC Commercial Director



**Ahmed El-Foly**  
BMC Sales Director



**Eng. Mostafa Shieha**  
BMC Sales Director



**Eng. Mostafa Mahmoud**  
BMC Maintenance Director



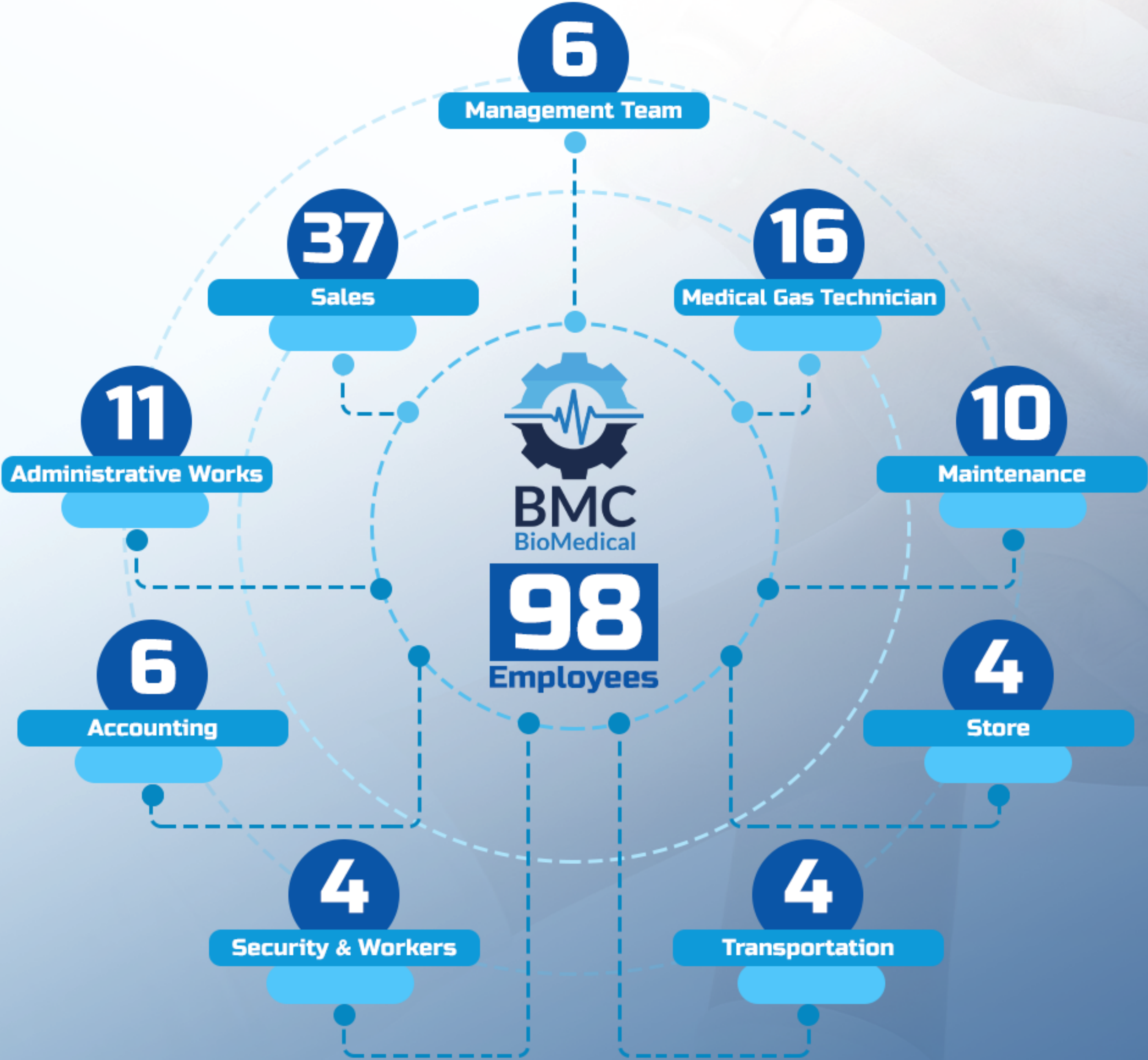


BioMedical  
For Medical Devices





# BMC Structure





# BMC Revenue Curve

- **Best Growth** By 500% in 2014
- **Best Values** By 137 Millions EG Pound in 2022





# BMC Services



**Concept of designs for medical constructions services**



**Design and install medical gas systems**



**Install and supply hospitals by medical equipments with cutting - edge technology**



**COMEN**

*resvent*

**INTEGROMED**  
Integrated Medical Solutions

MEDCAPTAIN



**BMC Parteners**

**PERLOVE**

**DELTA**  
Medical Gas Equipment

— THE BETTER LIFE —  
**EUROMED**

**ALAN**®



**BMC Partners**

# COMEN

- ➡ We started with Comen in 2016 through distributing Patient Monitors in egypt market
- ➡ Our co-operation has grown up to be almost distributing 75% of comen portfolio as an exclusive distributor in egypt
- ➡ Our business started from 200 k \$ to reach 1.5 M \$
- ➡ BMC has played the main role in building up comen reputation in egyptian market



**BMC**  
BioMedical





**CVL**  
Laryngoscope  
**60** Devices



**ME600 & M200A**  
Pumps  
**980** Devices



**AX500A**  
Anesthesia  
**210** Devices



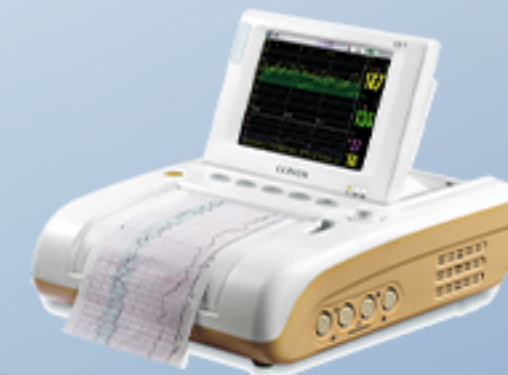
**Star 8000f**  
Monitor  
**3000** Devices



**COMEN**



**SCD600**  
Antithrombotic  
**50** Devices



**C11 & C21**  
C.T.G  
**60** Devices



**S5**  
Defibrillator  
**90** Devices



**L5**  
Operating Light  
**40** Devices



**BMC Partners**

***resvent***

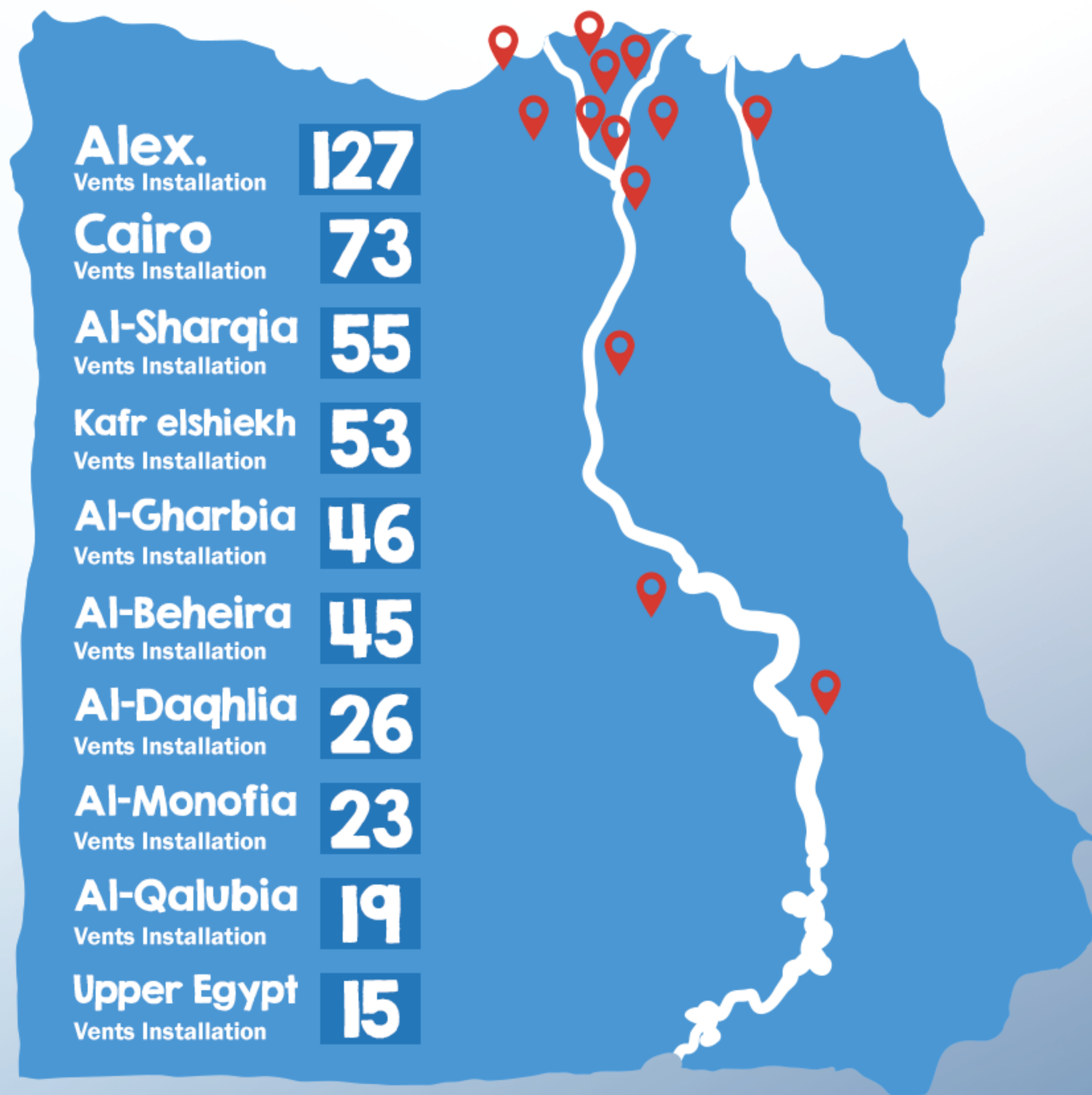
- ➡ **We started co-operation with resvent in 2018**
- ➡ **Started from 2 units as demonstration units to exceeding 200 units yearly**
- ➡ **Building up resvent brand in egypt as we have started since the beginning of resvent.**
- ➡ **Panteredated and installed more than 80 devices in government hospitals and more than 500 devices in private hospitals**





**resvent**

## RS300 Ventilators Installation Map



Other Governorates

**21**

Ventilators  
Installation



**BMC**  
BioMedical



# BMC Partners



Integromed offers full modular solution for the different spaces in the hospital (ORs, ICUs, CSSD & auxiliary areas), with wide proven experience worldwide, highest quality of products & dedicated after sales service team, we deliver together state-of-the-art healthcare facilities

- ➡ BMC is an official distributor to Integromed from 2022
- ➡ BMC signed a contract for 2 big projects

Nasr City Specialized Hospital



KFS University Emergency Hospital





# BMC Partners



➡ BMC is an official distributor for Delta-P from 2022





# BMC Partners



- ➡ BMC signed to be an exclusive distributor with MedCaptain at the end of 2021
- ➡ MedCaptain is dedicated to providing high quality infusion devices

VS-10



Laryngoscope

SYS-6010



Infusion Pump

SYS-50



Syringe Pump

- ➡ MedCaptain put continuous invest in R&D to provide the quality and achieve great progress



# BMC Partners



⇒ BMC is official distributor to EuroMed from 2021



300C

Operating Table



300

Operating Table



# BMC Partners



Perlove Medical is a high-tech enterprise integrating the research, production, sales and service of medical imaging equipment

➡ BMC is official distributor to Perlove from 2022





## BMC Parteners

**ALAN**<sup>®</sup>

ALAN's Electrosurgical Unit (Diathermy) is designed with latest miniature electronic circuit design technology.

⇒ BMC is official distributor to ALAN from 2022



Diathermy

Elsy - 360M+



# Contact Us



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